

E. S. STACY SUPPLY COMPANY**FACTORY AND MILL SUPPLIES****SPRINGFIELD, MASS.**

November 18th, 1927

Lamson & Goodnow Mfg. Co.,
Shelburne Falls, Mass.

Gentlemen:

We are in the factory supply business, to give our trade quality, the best that can be obtained in the lines that we carry.

We recently made an investigation as to vises, and have decided to continue handling PARKER VISES.

The reasons why are simple, -- first, the attached folder, tells you in pictorial under the section "Why They are Different," many of the reasons.

Second, we know the Parker people are completely equipped to make the entire vise in their own plant, other than the malleable iron nut, which no vise manufacturer makes. We know the material that they mix with the highest grade of iron obtainable, toughens it, and their years of experience, (which, by the way, are eighty-seven in vise manufacturing) gives them the edge on knowing how to build vises, and what to use to build them.

Third, we know their policy is right and fair, thoroughly behind their product, adhering strictly to quality first, at a fair price to all.

There are many features in the construction of Parker Vises, unknown to competitive makes. These features don't cost you an extra nickel over competitive vises, and we will continue to maintain a well-balanced stock for your convenience.

Prompt attention will always be given to any orders you may care to place, and should it come to a rush order, at any time, the Parker Vise plant is forty-five miles from Springfield, on the main line. Overnight service is possible, because they are right behind us in the way of service.

Yours for Quality Equipment,

THE E. S. STACY SUPPLY COMPANY

W. W. Pearson
Manager.